



Our Enrollment Specialists are non-commissioned, licensed & federally certified to help your client get enrolled on and off the exchange leaving you more time to do what you do best - **SELL**.



[www.ubainsuranceexchange.com](http://www.ubainsuranceexchange.com)



Choose Enrollment Model



Fill out and either Fax back or Email using Secure Email Upload

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# Change Direction.

*View your small group and individual health business model from a different perspective.*



ENROLLMENT MODEL





InsuranceExchange.com

Enrollment Model



## Step 1

### Sell Client.

Pre-sell your client.

For small groups going to individual, send over a census & employer app & we will create a proposal as well as create an individual health exchange for that small group. Once pre-sold, Set up Appointment time for application.

Earn street level compensation for all individual health business on and off the exchange.

It is just that easy!

## Step 2

### Application.

Enrollment Specialist enrolls customer on / off exchange.

## Step 3

### Get Paid.

Earn Street Level Compensation.

Once Pre-sold, you have your client set up time to have their application completed on and off the exchange using our Enrollment Specialist. This saves you time to do what you do best. Sell more clients!